**To whom it might concern**

Please be informed that with effect from \_\_\_\_\_\_\_\_ *(date/month/year)*, \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ company has decided to perform all our world-wide air cargo communication via The Descartes Systems Group Inc.

In accordance with this “Global Gateway” principle, we hereby grant power of authority to Descartes to negotiate with the necessary message switches to ensure our electronic information, namely the air waybill (FWB) and house air waybill (HWB) and associated status messages, reach the appropriate airlines we are doing business with.

Descartes and the concerned message switches will decide on terms and conditions amongst themselves.

If there are any questions concerning this power of authority, please do not hesitate to contact \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

Best regards,

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

*(name) (signature)*